



Doing Business with Us

Fact Sheet

Penrith Council supports and provides a wide range of services for the community. To do so, we procure a large variety of goods and services across many categories.

Council encourages all organisations, especially local businesses, to answer quotations and tenders to have the opportunity to work with us.

Quotations VendorPanel

Most quotations for work or goods of a value of less than \$250,000 do not need to go out to tender. Rather, you can quote on work through our [VendorPanel Marketplace](#)

This innovative online gateway is a great way to connect to new opportunities with Council. Suppliers register for free and can quote on work at Penrith Council as well as with many other organisations across Australia.

In addition, once your business is registered, Council staff can view your details and may contact you to provide Council with quotes for goods and services. It only takes a few minutes to [sign up](#).

Tendering and Expressions of Interest

Council runs a tender or Expressions of Interest (EOI) process to assess and award a contractor for all large procurement requirements.

Tenders and EOI are advertised on the [NSW government tender website](#). They are advertised for no less than 21 days.

You can also [register for updates](#) on current and upcoming tenders for many Government and related organisations across NSW.



When completing a response to a tender, Council will ask you to use either [Apet360](#), [VendorPanel Marketplace](#), or [E-tendering](#) as the portal to download and submit your proposal.

Please make sure you check the method of response outlined in the tender documentation to ensure all requirements are met and we receive your application.

Find out more about tenders with Council [here](#).

Or for more information call the Procurement Team on (02) 4732 7777